

Ask the Right Questions:

10 Considerations When Selecting A Cloud Security Network

In the digital transformation journey, the network is the backbone behind delivering a SASE-ready WAN edge and secure edge services. But there's a world of difference between networks relying on cost-optimized public clouds or first-generation cloud architectures when compared to Netskope's security private cloud approach. Here are 10 questions to ask your cloud security vendor before you make a decision.

1

Instead of just counting data centers, will I get the fast access and regional coverage needed to address my global users, whether in the office or working remote, connecting from any device?

2

Do I have access to all the advertised data centers? Or are some off-limits and designated only for select partners or customers, requiring additional fees or surcharges?

3

Is the network "highly-connected" with direct peering to cloud and SaaS providers I care about (e.g. Microsoft, Google)? And is the peering in every data center or only partial?

4

Does the network add latency impacting user experience or application performance, potentially causing users to bypass security controls altogether?

5

Is the network designed to be elastic with over-provisioning and scalability to handle more users and traffic, while still providing real-time, inline security?

6

Does every data center have full compute for real-time, inline traffic processing? Or are some data centers virtual POPs, only providing an ingress to the network?

7

Will I have access to the security services, where and when I need them? What services are available from where? Are some services only available in certain locations?

8

Will my traffic get backhauled (or "hairpinned") inside the cloud for security processing or to get routed to a data center with the services I require, potentially adding latency?

9

Can I leverage my existing investments in web proxies, next-gen firewalls, routers, or SD-WAN devices to efficiently and securely steer traffic to the cloud?

10

Do I have control over where my traffic gets steered (e.g. keep in US or EU regions) to address data sovereignty or compliance requirements?

With NewEdge, Netskope has invested more than \$100M to build the world's largest, highest-performing network for the delivery of world-class security and data protection services, without performance trade-offs.

Let us prove it! [Contact us to get started today.](#)

To learn more about Netskope NewEdge, visit: <http://netskope.com/newedge>