Netskope Service Delivery Program

Netskope is passionate about delivering extraordinary value to our customers through a highly qualified team of cloud security experts, which includes our very best partners. To that end, the Netskope Service Delivery Program is a specialization within the Evolve Partner Program for Netskope partner organizations who architect, deploy, and optimize Netskope Security Cloud products.

Service Delivery Partners are critical to Netskope customers' success and Netskope's continued growth. The Service Delivery Program provides recognition and opportunity for our partners with proven technical expertise, strong customer focus, and exceptional services reach and scale.

Refer to the requirements table below for more details, or contact us at PartnerSuccess@Netskope.com.

	SERVICE DELIVERY PROGRAM TIER		
REQUIREMENTS	**SELECT**	**PREMIER**	**ELITE**
Netskope Security Cloud Activation & Adoption eLearning & Lab Course Completion	2	3	4
Netskope Certified Cloud Security Architect (NSK300)	0	1	2
Minimum Annual Customer Deployments	2	4	8
Deployed Customer Satisfaction (5 being most satisfied)	4 out of 5	4 out of 5	4 out of 5

	SERVICE DELIVERY PROGRAM TIER		
BENEFITS	**SELECT**	**PREMIER**	**ELITE**
Netskope Professional Services Webinars	YES	YES	YES
Service Cloud Inquiry Access	YES	YES	YES
Access to Deployment Documentation Resources	YES	YES	YES
Listing on Netskope Website for Service Delivery	YES	YES	YES
Promotion to Netskope Sales Teams	YES	YES	YES
Partner Delivery Manager Meetings	Monthly	Biweekly	Weekly
Professional Services Engineer Meetings	Monthly	Monthly	Weekly
Slack Workspace with Netskope PS Engineer	NO	YES	YES
Access to Professional Services Architect	NO	NO	YES
Netskope Subcontracting Eligibility	NO	NO	YES

Terms & Conditions:

Partners should review the complete Partner Service Delivery Program Guide on the Partner Portal for program details.

Netskope reserves the right to update this program requirements and benefits as needed.