

# A Foundation of Collaboration:

## Enhancing and Acting on Shared Cybersecurity Intelligence

MeriTalk and RSA Conference surveyed 100 Federal and 100 private sector cybersecurity decision-makers in January and February 2023 to identify opportunities for improved data sharing.

### Shared Intelligence Bolsters National Defense

**90%** of **cyber decision-makers** see public-private partnerships as a force multiplier in cyber resilience

**100% of public sector and 96% of private sector leaders** report benefiting from shared cybersecurity intelligence, including:



Educating staff on a threat  
**(50%)**



Proactively responding to a threat  
**(47%)**



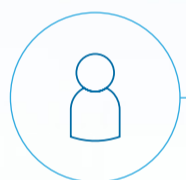
Fine-tuning overall cybersecurity posture  
**(45%)**

### Top resources for trusted and actionable intel?

Federal government agencies and Information Sharing and Analysis Organizations (ISAOs)/Information Sharing and Analysis Centers (ISACs)

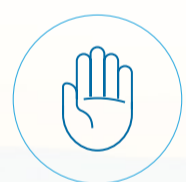
### Still, Partnerships Fall Short of Potential

**Only 40%** of **cyber decision-makers** find current partnerships very effective



Small and private sector organizations are least likely to find **partnerships valuable**

**71%** say their organization **underutilizes relationships** for sharing and acting on intelligence



#### Roadblocks to effective collaboration:

- Lack of training for end users **(39%)**
- Lack of trust in intelligence from outside sources **(36%)**
- Lack of training within the IT department **(36%)**
- Lack of specific information sharing requirements **(35%)**

### Public-Private To-Do List

“As we bring in more companies and more new cybersecurity professionals, we need to make it **easy for them** to come up to speed. Right now, there is a lot of fumbling in the dark trying to find the right information sources.”  
– Private sector cyber leader

### Most urgent areas for improvement:

Task	Recommended owner
Centralizing shared cyber intelligence	Public sector
Accelerating data delivery	Private sector
Sharing best practices on acceptable liability mitigation and indemnification	Joint effort
Simplifying incident reporting procedures	Joint effort

“**Robust collaboration**, particularly between the public and private sectors, is essential to securing cyberspace.”  
– National Cybersecurity Strategy

Download the full report to learn more:  
[www.meritalk.com/study/foundation-of-collaboration](http://www.meritalk.com/study/foundation-of-collaboration)