## 10 Reasons Why

it's time to bid farewell to your legacy SD-WAN

costly, lacks security, relies on many point products, and is a big drain on IT resources Your IT infrastructure needs to be re-imagined to accommodate the needs of the

Let's be honest, your branch infrastructure is complex,

modern branch office—The Netskope One SASE Branch. Provides the industry's most complete SASE solution by seamlessly converging three innovative layers: SASE Fabric, SASE Hybrid Security, and SASE Orchestrator

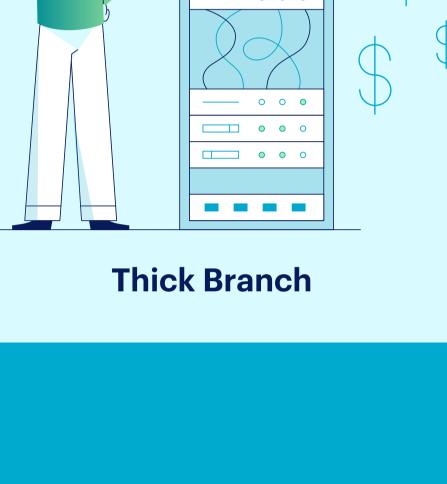
into a single cloud-delivered service. Featuring a unified SASE management, a thin branch, and a global NewEdge network spanning 75+ regions, it ensure secure, optimized access for all users, devices, sites, and cloud locations. Explore how the two compare

Netskope One SASE Branch Gen-1 SD-WAN Solution

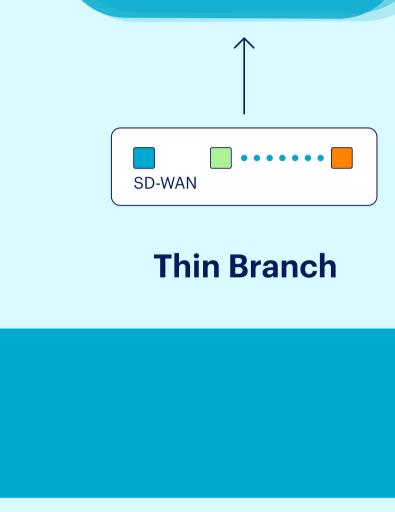
By 2026

of new SD-WAN purchases will be part of single-vendor SASE offering

Thick Branch with point products for Thin Branch managed with unified cloud console for SD-WAN & cloud SD-WAN & security increases cost, complexity & hard to scale security services like SWG & CASB

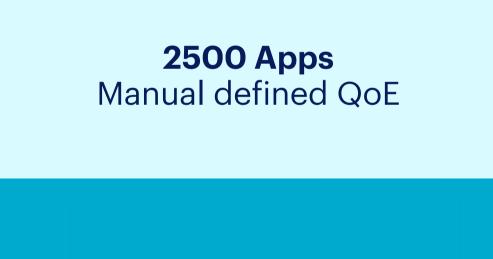


**→** netskope **NETSKOPE SASE** 



increase in SaaS applications From 25K SaaS Apps in 2021 to 72K SaaS apps in 2024

Designed for on-premise data centers and limited visibility and control of only 2-3K apps



Lack of IoT device visibility & control

in branch increases attack surface

Branch offices lack cloud-native

security. Remote users lack

Lacks optimization for

• CLOUD • WEB

HQ/BRANCH

**OFFICE** 

• SAAS • INTERNET

Backhaul adds latency and performance issues

Lack of integrated Digital Experience

Remotely managing IoT devices

inside the branch is difficult and

**PHONE** 

Adding new compute services to a

branch requires more servers and

**IPS** 

increases complexity

**PROXY** 

**CAMERA** 

leads to costly truck rolls

Management (DEM) results into

fragmented observability

DATA CENTER

aws

85k+ Apps **CCI-based Smart QoE** 

Visibility and Cloud Confidence Index

based automatic traffic prioritization

for over 85k SaaS apps



Leverage AI/ML in the branch for

visibility, dynamic risk assessment

and automated security controls

enhanced IoT/OT device

from vulnerable devices

**M** netskope

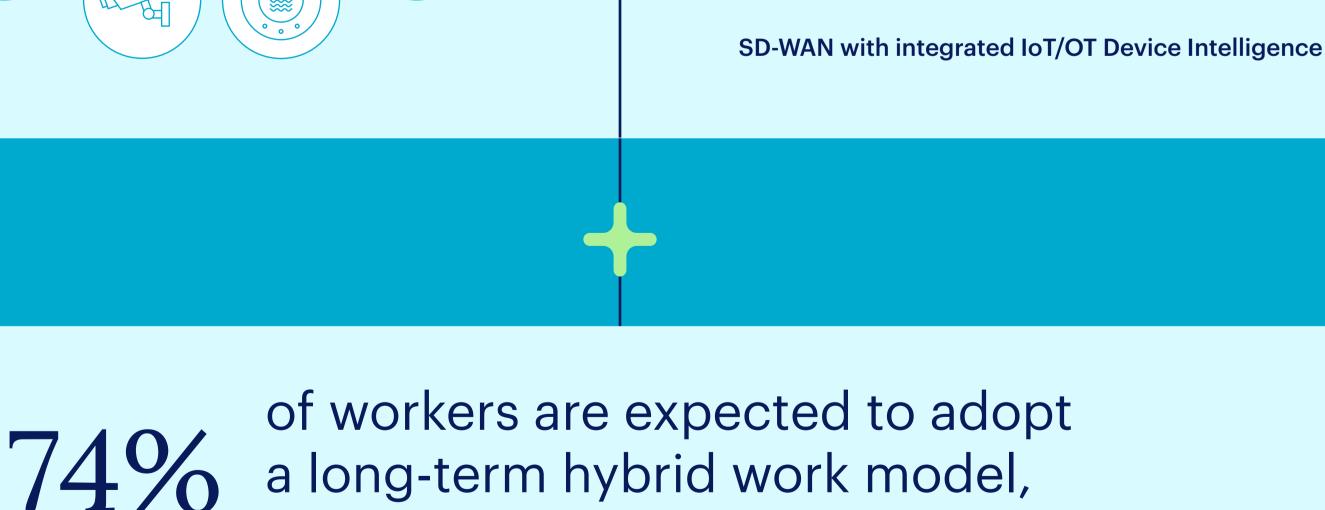
combining remote and in-office work

of workers report performance issues

at least once per week accessing

business-critical apps

breach caused by unsecured IoT could



be catastrophic

Branch & remote users have both

**SD-WAN optimization** for on-premise

**→** netskope

**NETSKOPE SASE** 

HIGH **PERFORMANCE** 

**High-performance with Netskope SASE** 

Integrated DEM with end-to-end deep

observability and AIOps for proactive

Remotely manage devices inside

& accelerate resolution time

branch with zero trust device access

One-click deployment of containerized

services increase branch elasticity and

reduces branch-stack

issue resolution

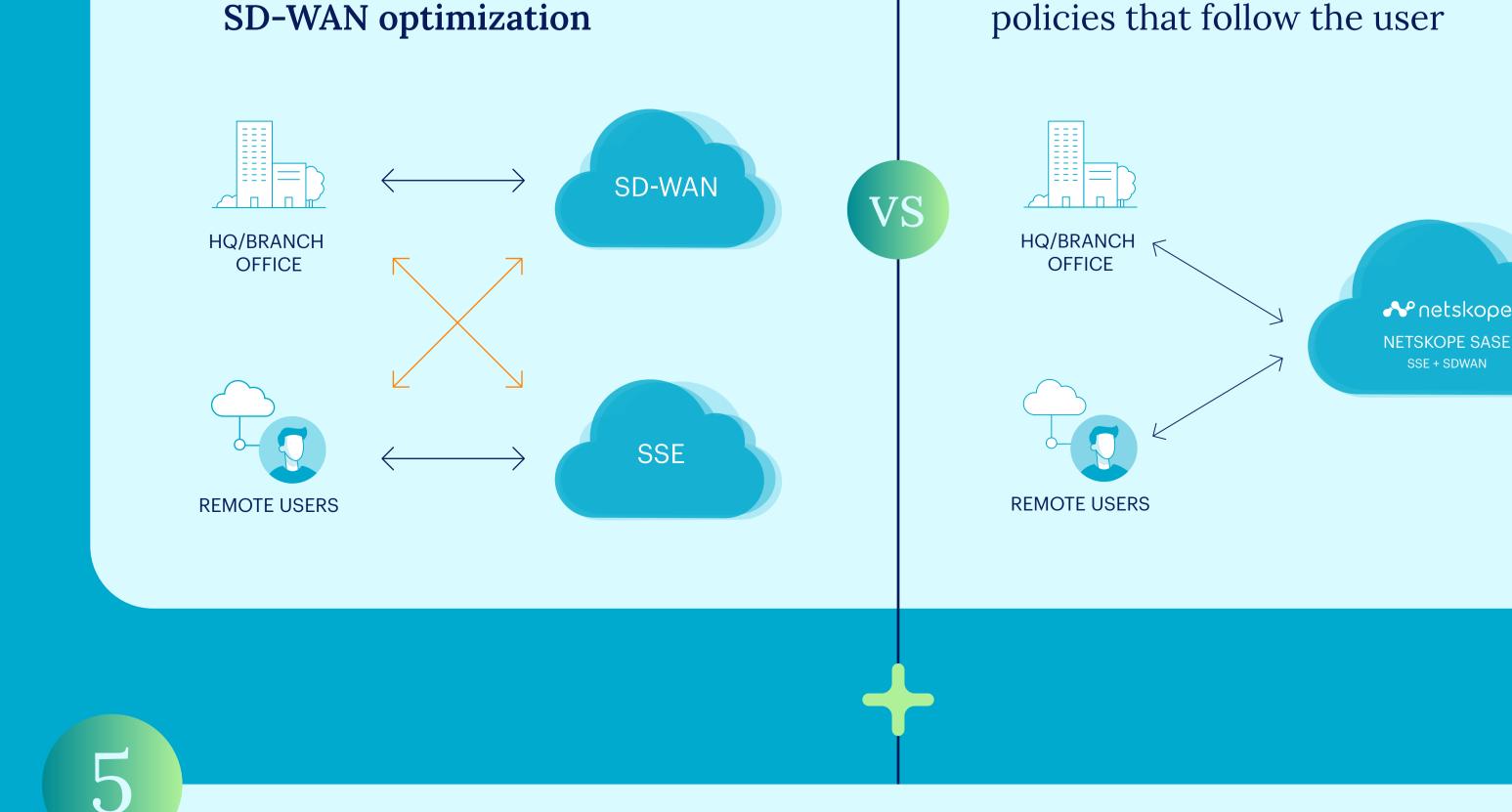
• CLOUD • WEB • SAAS • INTERNET

HQ/BRANCH OFFICE

SD-WAN & cloud security with

Netskope NewEdge

AI/ML ENGINE



& cloud apps using highly distributed business-critical SaaS apps NewEdge data centers in 75+ regions NO SD-WAN CLOUD **CONTEXT-AWARE** SASE FABRIC **HQ/BRANCH** HQ/BRANCH **OFFICE OFFICE CLOUD** 53% of corporate internet traffic is destined for SaaS and Public Cloud Backhauling to DC for security **360 degree protection** with thin slows performance. Heavy branch secure branch and industry-leading security is costly & hard to manage. Netskope One SSE

Routing across multiple clouds with Cloud-native policies with **one-click** integrated security is complex & to SSE ensures comprehensive multicloud security and routing requires multiple products SINGLE SASE PLATFORM PRODUCT 1 PRODUCT 2 VS GOOGLE **GOOGLE** → netskope **VENDOR 1** VENDOR 2 CAPABILITIES **MICROSOFT** CAPABILITIES 🖄 Netskope NewEdge **NETSKOPE ONE SSE AMAZON** aws **AMAZON Vendor 1 Connectivity + Vendor 2 Security = Complexity Secure Multi-cloud networking and Access** 

of enterprises have significant

SASE monitoring features

challenges with native SD-WAN and

87% of enterprises have embraced a multi-cloud strategy

NETSKOPE DEM 65% of IT helpdesk teams said they are facing burn out with support operations

38% of IT professionals express concerns about the expanding branch-stack

VS

AZURE IOT EDGE

VS

The Choice is Clear

**Netskope One SASE Branch** Enables the industry's most complete SASE solution by converging three innovative layers—SASE Fabric, SASE Hybrid Security, and SASE Orchestrator—into a single cloud-

**AZURE IOT** 

